

2007 Channel Distribution by U.S. Sales

RANK	Channel Distribution	2007 Total Dollars (U.S. Billions)	2006 Total Dollars (U.S. Billions)	2005 Total Dollars (U.S. Billions)	2004 Total Dollars (U.S. Billions)	2003 Total Dollars (U.S. Billions)
1	CHAIN STORES	98.0	96.5	88.3	84.0	79.1
2	MAIL SERVICE	44.6	42.4	38.3	35.4	28.9
3	INDEPENDENT	38.7	35.7	34.5	33.5	31.8
4	CLINICS	33.3	30.4	25.1	22.3	19.6
5	NON-FEDERAL HOSPITALS	27.2	26.9	25.9	24.5	23.0
6	FOOD STORES	22.0	22.3	21.4	20.8	19.4
7	LONG-TERM CARE	13.7	13.1	12.1	11.1	9.8
8	FEDERAL FACILITIES	4.1	3.7	3.6	3.6	3.5
9	HOME HEALTHCARE	2.5	2.5	2.4	2.4	2.2
10	HMO	1.5	1.6	1.5	1.5	1.5
11	MISCELLANEOUS	1.0	1.0	0.8	0.8	0.8
	ALL	286.5	276.1	253.9	239.9	219.6

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Source: IMS National Sales Perspectives™

Important Note: Periodically, IMS Health reviews outlet classifications and makes adjustments necessary to mirror the current structure of the marketplace. In January 2007, specific retail outlets were reclassified from Chain pharmacies to Independent pharmacies on a go-forward basis; history was not adjusted. As a result, there will be a trend break when comparing 2007 to prior years. Estimated impact as a result of the reclassification is an approximate 6.4% increase (+6.4%) to the Independent channel and an approximate 2.8% decrease (-2.8%) in the Chain channel.